# BRAND Standards

Helping you to make the most of your Mastercraft Kitchens brand advantage











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## **BRAND OVERVIEW**

Welcome to your Mastercraft Kitchen brand guidelines.

The purpose of this manual is to assist you with maximising the use of the Mastercraft brand in your business whilst meeting measurable standards with regards to representing the brand.

The best way for you to get the most benefit from being a part of the Mastercraft group is to overtly use the brand as much as possible. By having the brand on your business, it allows you to think national whilst acting local. Kiwis, especially, have a parochial nature and love to work with local businesses. Back that up with the benefits of a national brand and you have the advantage of the best of both worlds.

If every licensee does their bit to grow the presence of Mastercraft, it makes the brand stronger everywhere. It makes national marketing have a much greater impact on generating demand for your business and services. Best of all, it adds measurable value to your business.

Being a licensed group means that in some cases, you are co-branding your existing local identity alongside Mastercraft. Whilst a single national brand is nirvana and provides the greatest impact, co-branding is perfectly acceptable within our group model – provided the minimum standards of representation are met such as overtly displaying the brand on your premises, vehicles, uniforms, stationery and anywhere else that you promote your business.

Customers need not be confused by co-branding if you are able to communicate the benefits to them. Here are some snippets you could use:

Our customers enjoy additional benefits of our business being a part of the Mastercraft Group. We like to call this, 'Think National, Act local.' Being part of a national organisation makes us stronger, but our customers continue to benefit from good old fashioned local service from a locally owned and operated business.

The nationwide power of the group provides stronger relationships with key supply partners meaning we enjoy preferential pricing and service that can be passed directly on to our customers.

We regularly share information with the other members of the group regarding best practice in business operations and procedures meaning our customers benefit from a business that is strengthened by collective information of a much larger organisation.

We have a National Support Office that provides a great backup should we ever require it. Whilst they are not involved in the daily operations of our independent business, the skilled team are always there to support us as custodians of the brand, support with supply partners, and a wealth of business and market knowledge. There is a 'next level' of customer care should it ever be required.

Your National Support Office marketing team is here to support you in any way we can to assist you with brand representation for your business. Do not hesitate to get in touch, we're ready to help!

## Mastercraft Kitchens print colours



DARK BLUE

PMS: 282

C:100 M:68 Y:0 K:54

R:0 G:45 B:98

WEB: #002D62





MASTERCRAFT DARK BLUE 2021 (172)

Product: Sonyx 101

Company: Resene



**TURQUOISE** 

PMS: 3145

C:100 M:0 Y:19 K:23

R:0 G:141 B:168

WEB: #008DA8



**MASTERCRAFT** TURQUOISE 2021 (172)

Product: Sonyx 101

Company: Resene



DARK TURQUOISE (for secondary gradient colour)

PMS: 3155

C:100 M:9 Y:29 K:47

R:0 G:98 B:114

WEB: #006272



MID GREY (for logos without gradients)

PMS: 430

C:33 M:18 Y:13 K:40

R:124 G:135 B:142

WEB: #7C878E



LIGHT GREY (for logos without gradients)

PMS: 427

C:7 M:3 Y:5 K:8

R:208 G:211 B:212

WEB: #DoD3D4

Primary positive logo:



Logo without gradients:



Black & white logo without gradients:



Solid one colour logo:





#### Spacing:

In all cases a locked down version of the logo should be used.

For reference, the white space requirements (shown in red) are indicated below.

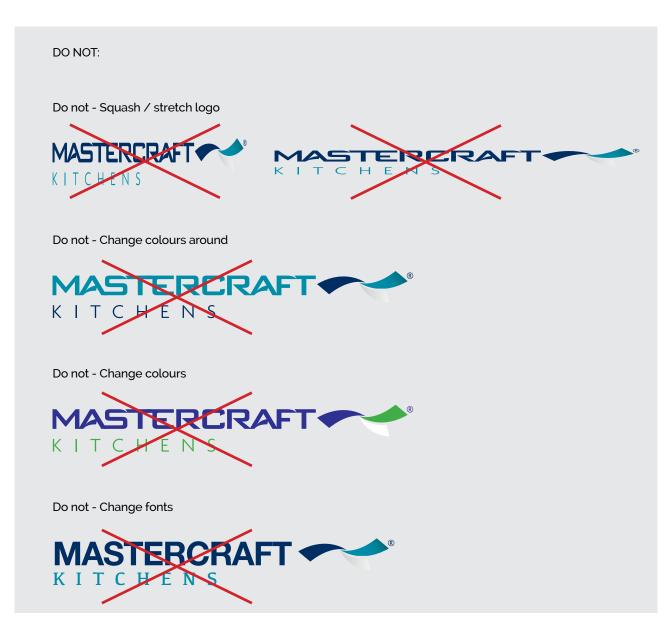
Other text and graphics should not encroach on the white space boundary.





#### Minimum logo width:





Mastercraft Kitchens Value logos:





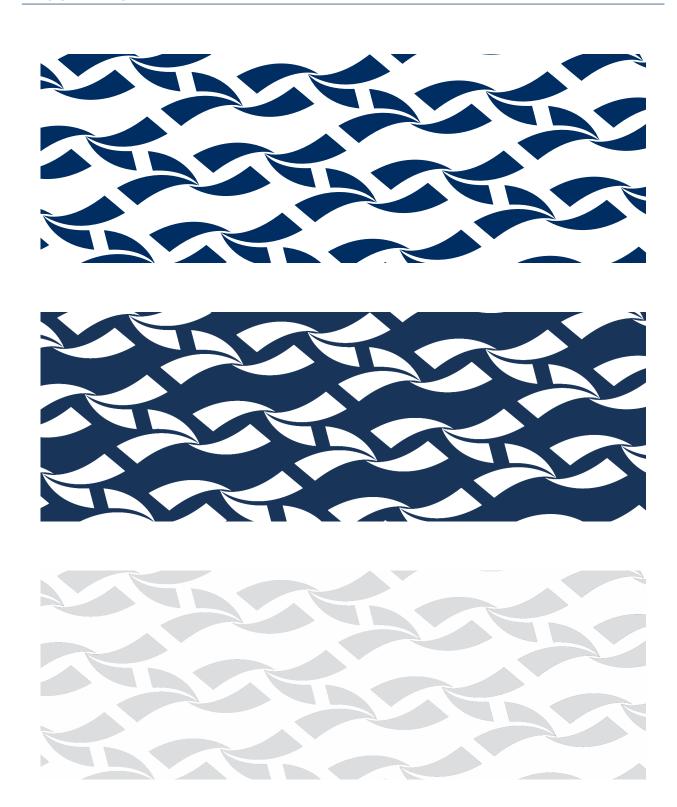
Reliable





10 Year Craftsmanship Guarantee Logo:





#### Fonts:

Agenda - Medium - Logos and sign writing

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

Agenda - Bold

a b c d e f g h i j k l m n o p q r s t u v w x y z A B C D E F G H I J K L M N O P Q R S T U V W X Y Z 0 1 2 3 4 5 6 7 8 9

Raleway - Regular - General Text

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

Raleway - Bold

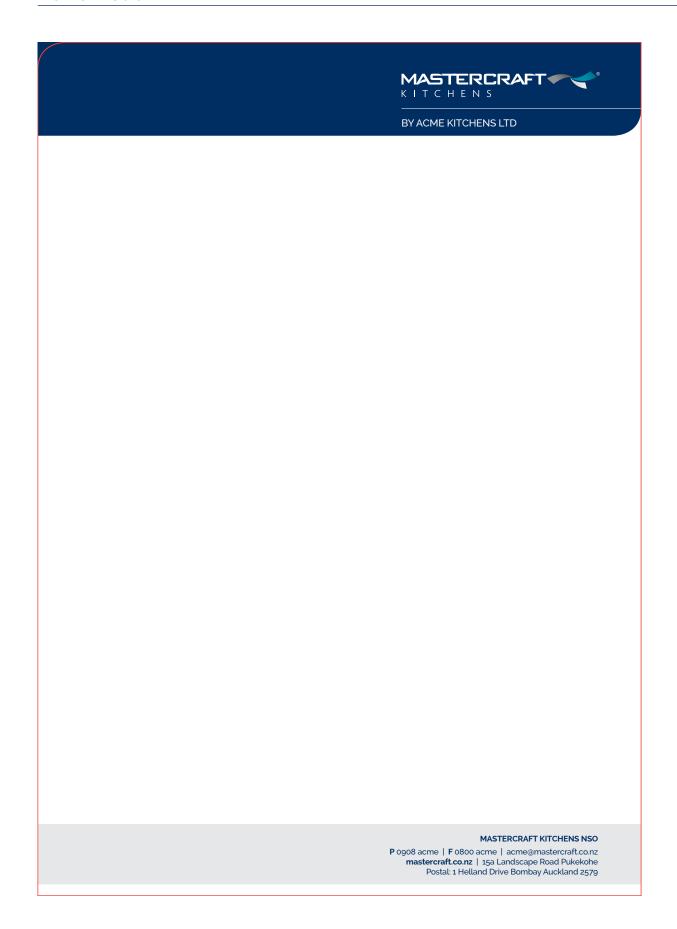
abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

Merydale - Regular - alternative sign writing

abcdefghijklmnopgrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

Merydale - Bold

abcdefghijklmnopgrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789



## **Business Cards - Licensee:**

#### Front:



#### Back



#### Back alternative

	Appointment		
	Time: Date:		
	Location:		
	MASTERCRAFT V	mastercraft.co.nz	
ı			

## **Business Cards Co-Branded:**

#### Front:



#### Back - Your branding



#### Other options



Joe Bloggs Position



Mastercraft Kitchens by [local business name]

100 New Street, Suburb, City
PO Box 1234, City 2468
M 021 123 456 | P 07 123 4567

firstname.lastname@mastercraft.co.nz | mastercraft.co.nz





Order your FREE Kitchens Look Book here

Master Joiners & NKBA logos optional.



## **TAX INVOICE**

Joe Blogs

**Invoice Date** 

11 Oct 2023

Invoice Number INV-1234

Reference

23 Such and Such road

**GST Number** 123456

ACME KITCHENS

LIMITED

16C Helvetia Road

Pukekohe Auckland 2120

Description	Quantity	Unit Price	Amount NZD
Final investment payment as per contract for the supply and installation of Kitchen Joinery as quoted	1.00	39,266.09	39,266.09
Less payments received - thank you	1.00	(35,339.48)	(35,339.48)
Final investment payment as per contract for the supply and installation of Laundry and Window Seat Joinery as quoted	1.00	22,095.65	22,095.65
Less payments received - thank you	1.00	(19,886.09)	(19,886.09)
		Subtotal	6,136.17
	TOTAL GST 15%	920.43	
	TOTAL NZD  Less Amount Paid  AMOUNT DUE NZD		7,056.60
			7,056.60
			0.00

Due Date: 18 Oct 2023



## **PAYMENT ADVICE**

To: ACME KITCHENS LIMITED 16C Helvetia Road Pukekohe Auckland 2120

Joe Blogs Customer INV-1234 **Invoice Number** Amount Due 0.00

18 Oct 2023 Due Date **Amount Enclosed** 

Enter the amount you are paying above

## Vehicle signage (UTE):



## Vehicle (VAN):



## Vehicle signage (Transit VAN):



## Vehicle signage (TRUCK):



## Co-Branded Vehicle signage:







#### Left & Right Sides:





Front Back:





## Building signage:

## Signage Examples:





## Co-Branded Building signage:

## Signage examples:





## Phone Script:

Welcome to Mastercraft By ACME Kitchens You are speaking with ... How may I help you?



## Examples of full branded



#### Examples of co-branded



## Other Signage & branding:

The support office can arrange branded signage to cater for your needs. We can also create co-branded signage.

Contact: marketing@mastercraft.co.nz for more









#### Conclusion:

At Mastercraft Kitchens, our brand standards are the guiding compass that keeps us all moving in the same direction. Just like the precise measurements in our joinery work, these standards ensure that every aspect of our brand remains consistent, solid, and aligned.

But we know that, in the dynamic world of business, questions can arise as often as sawdust in a workshop. So, if you ever find yourself needing clarity, don't hesitate to reach out to our marketing team at marketing@mastercraft.co.nz. They're always here to help you navigate the sometimes complex landscape of branding.

In conclusion, our brand standards are the blueprint to success, unifying our efforts and making sure we're all on the same page. So, as you forge ahead, remember, with these brand standards, you're not just creating functional spaces; you're shaping the cornerstone of a powerful brand. Together, we build excellence & aim to be New Zealand's most trusted kitchens brand.

